

SMART SOLUTIONS

TAKING A LOOK AT TCO & ROI

IMPROVE ERGONOMICS | DECREASE DOWNTIME |
INVEST IN YOUR EMPLOYEES & INCREASE YOUR ROI



WHY CHOOSE LINDE?

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Service
Intervals
— UP TO —
75%
LONGER



Return on Investment (ROI)

Linde MH is a trustworthy brand offering a line of trucks you can depend on in your warehouse operation, offering you material handling solutions for today and tomorrow, **cost-effectively enhancing your productivity**. Linde MH knows the importance of **providing value and saving companies money** in the long run.

Decreased additional costs

Linde MH products are here for the long haul, with substantial truck designs and longer service intervals that extend your fleet's working life without costing your company more money in the long run. Linde MH's truck service plans save your operation substantial money year over year, compared with our competitors. With the Linde MH brand, you receive up-front pricing without extra costs added to the life of the truck, giving your enterprise considerable savings in operational costs and offering an exceptional opportunity to enhance your material handling flow.

Longer service intervals

Linde MH products have service intervals that are 75% longer than our competitors. Linde MH trucks can run up to 1,000 hours before needing scheduled maintenance versus 250 hours for our competitors. In comparing the same size fleet to our competitors and reducing maintenance intervals, operations will see considerable savings in total costs year after year, which means more money saved (up to 75%) per site over seven years.

Localization

You reap the benefits of KION North America building trucks domestically at our facility in Summerville, SC. In addition, with the inclusion of **local mast production as part of the localization project**, Amazon will see lower truck pricing and decreased chassis costs year over year.

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Headquartered in Summerville, SC, KION North America Corporation is a member of the KION Group, one of the world's two leading manufacturers of industrial trucks and the largest manufacturer of electric forklifts. KION's brand companies, Linde and Baoli, serve the specific industrial truck requirements of the U.S., Canadian, and Mexican markets with a comprehensive and complementary product portfolio. KION North America produces material handling equipment known for its innovative technologies, reduced energy consumption, and low operating costs. KION North America also works closely with its sister company, Dematic, the global leader in automated material handling who provides a comprehensive range of intelligent supply chain and automation solutions. The KION North America story begins and ends with this **commitment to excellence.**

KION North America's family of products, services, and solutions helps businesses work smarter, faster, and more efficiently. Today's supply chain constraints and deadlines are more demanding than ever. **The KION North America team creates performance-based, purpose-built solutions that help our customers succeed today and tomorrow.**

For more information on Linde Material Handling equipment, please contact:

KION North America Corporation

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Linde Material Handling

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